# **Enhancing Biological Control to Stabilize Western Orchard IPM Systems**

A collaborative project between Washington State University, University of California at Berkeley, Oregon State University, USDA-ARS, and USDA-NIFA, and the apple, pear, and walnut industries in California, Oregon, and Washington.

# SURVEY SUMMARY REPORT: THE EXPERIENCES AND PERSPECTIVES OF WASHINGTON PEAR GROWERS

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Biological control is a complex, knowledge-intensive practice that requires growers and pest management consultants to learn natural enemy and pest life cycles, toxicity and effectiveness of insecticides at different life cycle stages, strategies for managing insecticide resistance, and maintenance of long-term ecological balance while controlling pests and maximizing production. As part of a large USDA Specialty Crop Research Initiative (SCRI) project, researchers at Washington State University, University of California-Berkeley, and Oregon State University are seeking to better understand apple, pear, and walnut growers' experiences and perspectives related to pest management, in general, and biological control, in particular. This report presents results from a 2011 survey of Washington pear growers. Survey results will inform future educational and outreach efforts.

# **Survey Methods**

A survey of Oregon and Washington pear growers was conducted from March through May 2011. The survey population included pear orchard owners, managers, and lessees. A list of growers (N=1,001) was compiled by the WSU Tree Fruit Research and Extension Center using mailing list information provided by the Pear Bureau Northwest. Growers were contacted four times by mail: an initial letter with questionnaire, a reminder postcard, a second letter with questionnaire, and a second reminder postcard. A link to an online version of the survey was provided in each mailing. The response rate was 35.5%. This report summarizes the results for the Washington respondents (N=236).

## **Grower Demographics**

Ninety-five percent of the survey respondents were male and 5% were female. Most respondents (93%) were Caucasian; 3% were Latino; 1% were Asian; 1% were American Indian, and 4% categorized themselves as "other." Respondents ranged in age from 30 to 81 with a mean age of 56 years. Respondents had spent 25 years, on average, involved in pear production as an orchard owner, manager, or primary decision maker. One half (48%) of respondents had a four-year college degree and 15% had attended graduate school. Thirty percent worked at a regular off-farm job.

# **Orchard Characteristics**

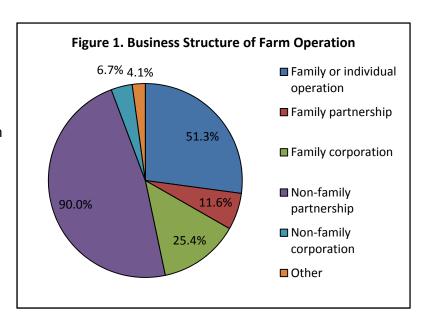
The majority of survey respondents (89%) were orchard owners, partners, or lessees, while 8% were hired managers. Approximately 51% of respondents described their farm operations as family or individual operations (see Figure 1).

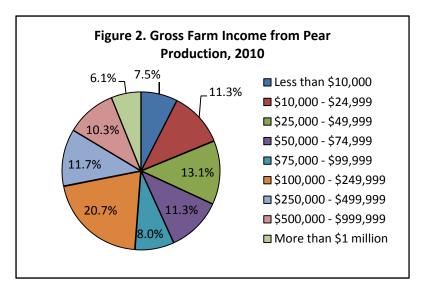
Respondents operated, on average, 134 acres of farm/ranch land in 2010. Three quarters (75%) of respondents produced other agricultural products (e.g., apples, cherries) in addition to pears.

Respondents grew, on average, 32 acres of pears in 2010. The most popular pear varieties (in terms of mean acres) were Green Anjou (14 acres) and Bartlett (12 acres). Fourteen percent of respondents reported some certified organic pear acres (ranging from 2 to 140 acres). Thirty-two percent of respondents had less than \$50,000 in gross income from pear production, while 16% reported \$500,000 or more in gross pear income (see Figure 2).

## Pest Management Decision-Making

When making pest management decisions for their pear orchards, survey respondents consider economic cost, environmental impacts, and human health impacts, among other factors. Approximately 68% of respondents believe economic cost is "very important" in pest management decision-making,





**Table 1. Importance of Selected Factors in Pest Management Decision Making for Pear Orchards** 

	Not	Somewhat	Very
	Important	Important	Important
	(%)	(%)	(%)
Economic Cost	6.2	26.3	67.5
Human Health Impacts	5.3	34.8	59.9
Environmental Impacts	4.8	44.1	51.1

60% believe human health impacts are "very important," and 51% believe environmental impacts are "very important" (see Table 1).

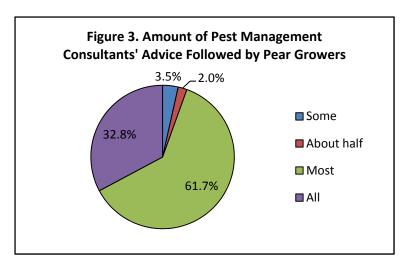
The most important sources of information for making pest management decisions for pear orchards were agricultural chemical distributor fieldmen; insecticide label information; packing warehouse fieldmen; formal education and continuing education classes; and industry-sponsored conferences, workshops, and seminars. The least important sources of information for making pest management decisions were private pest management consultants, in-house pest management consultants, marketing organizations, commodity associations, and field days and farm tours.

Survey respondents reported varying levels of contact with Washington State University (WSU) with regard to their pear orchards. The most frequent forms of contact were using WSU pest management guides, visiting WSU websites, and reading WSU bulletins. On-farm visits by WSU employees, visits to WSU offices, and research collaborations with WSU scientists were less common (see Table 2).

Table 2. Pear Growers' Frequency of Contact with WSU in 2010

	Not At All (%)	Once (%)	Twice (%)	Three Times or More (%)
Used pest management guide	33.3	6.8	5.9	53.9
Visited website	41.2	6.0	8.3	44.4
Read bulletin or report	28.1	6.9	23.0	41.9
Attended meeting, workshop, or field day	44.5	16.1	21.1	18.3
Research collaboration	90.8	4.1	1.4	3.7
Visited office	84.5	9.1	3.2	3.2
On-farm visit	90.4	4.6	3.2	1.8

Most survey respondents (90%) used the services of one or more pest management consultants. Of those respondents, 11% consulted with pest management consultants more than once a week, 54% once a week, 29% every 2 to 3 weeks, and 6% once a month or less. Most respondents (95%) followed either most or all of the advice provided by pest management consultants (see Figure 3).



Approximately 82% of respondents reported using computers for their farm business, while 22% use smartphones. Nearly 73% of respondents regularly access the Internet for farm information. Respondents were asked about their preferred methods for receiving information on pest management in pears within the next three years. The following methods of information dissemination were most preferred: printed materials, Internet, in-person

meetings (large group), E-mail, and field days. The least preferred methods were social media, online meetings or workshops, online courses, and in-person courses.

# **General Pest Management**

Respondents were asked about changes in their use of selected pest management practices during 2008–2010 (see Table 3). Forty-three percent of respondents decreased their use of insecticides more harmful to non-target species. Over 40% of respondents increased their use of insecticides less harmful to non-target species; 28% increased their use of monitoring for insect pests; 22% increased their use of pheromone or sticky trips; 19% increased their use of pheromone mating disruption; 18% increased their use of degree day calculations; 18% increased their use of monitoring for natural enemies; and 15% increased their use of biological control practices.

Table 3. Pear Growers' Use of Selected Pest Management Practices, 2008–2010

				Did Not	Don't
	Decreased	Same	Increased	Use	Know
	(%)	(%)	(%)	(%)	(%)
Insecticides less harmful to non-target species	4.5	43.7	40.1	1.4	10.4
Monitoring for insect pests	1.4	68.0	27.5	0.5	2.7
Pheromone or sticky traps	2.3	53.9	22.1	18.4	3.2
Pheromone mating disruption	3.1	48.9	18.8	26.5	2.7
Degree day calculations	0.9	62.7	17.7	11.4	7.3
Monitoring for natural enemies	0.5	68.0	17.6	7.7	6.3
Biological control practices	0.5	48.2	14.7	28.9	7.8
Insecticides more harmful to non-target species	43.0	36.7	1.8	7.2	11.3

## **Insect Monitoring**

All survey respondents (100%) reported that they, their employees, agricultural chemical distributor or packing house fieldmen, private consultants, other growers or managers, and/or other individuals monitored their pear orchards for insects in 2010. For most respondents (71%), agricultural chemical distributor fieldmen were responsible for insect monitoring. Sixtynine percent of respondents did their own monitoring. Nearly 45% relied on packing house fieldmen, 23% relied on employees, and 9% relied on private consultants.

## <u>Primary Pear Pests</u>

Survey respondents were asked about their experiences with two primary pear pests: codling moth and pear psylla. These pests exerted varying degrees of pressure in 2010 (see Table 4).

Table 4. Perceived Degree of Codling Moth and Pear Psylla Pressure, 2010

	No Pressure	Low Pressure	Medium Pressure	High Pressure	Don't Know
	(%)	(%)	(%)	(%)	(%)
Codling moth	12.7	52.3	25.5	5.5	4.1
Pear psylla	4.7	24.6	53.4	14.7	2.6

Respondents were asked to indicate the degree to which they select insecticides and time insecticide applications (for control of primary pear pests) so they are least disruptive to the natural enemies of secondary pests. They were also asked to indicate the degree to which they use spot or border sprays to minimize harm to the natural enemies of secondary pests. Results are reported in Table 5.

**Table 5. Use of Selected Pest Management Practices** 

				Don't
	Never	Sometimes	Always	Know
	(%)	(%)	(%)	(%)
Codling Moth				
Select insecticides so they are least disruptive to NEs	1.9	49.3	37.2	11.6
Time insecticide applications so they are least disruptive to NEs	8.3	47.4	29.4	14.9
Use spot or border sprays to minimize harm to NEs	43.8	40.8	9.4	6.0
Pear Psylla				
Select insecticides so they are least disruptive to NEs	7.3	50.0	32.8	9.9
Time insecticide applications so they are least disruptive to NEs	11.3	47.2	29.0	12.6
Use spot or border sprays to minimize harm to NEs	62.9	25.4	6.5	5.2

NEs = natural enemies of secondary pests

Respondents were asked about their use of degree-day calculations to predict codling moth generations, monitor infestation levels, and properly time sprays for different generations. Nearly 55% of respondents reported always using degree-day calculations, while 28% reported occasional use and 8% reported no use of degree-day calculations. Nine percent of respondents did not know if degree-day calculations were used in their pear orchards.

More than half (58%) of respondents used pheromone mating disruption to control codling moth in their pear orchards in 2010. Of those respondents, 94% used hand-applied dispensers (e.g., Isomate C Plus) and 15% used aerosol puffers (e.g., Puffer CM-O).

# Use of Insecticides to Control Codling Moth and Pear Psylla

Survey respondents were asked about their use of selected insecticides to control codling moth and pear psylla in 2010. The most popular insecticides for codling moth were Delegate (63% of respondents), Assail (53%), Rimon (32%), Guthion (30%), Altacor (25%), Intrepid (19%), Success (15%), Entrust (11%), and Cyd-X (10%). The most popular insecticides for pear psylla were horticultural spray oil (76% of respondents), Delegate (64%), Surround (54%), Assail (48%), Abamectin (e.g., Agri-Mek) (48%), sulfur (48%), Ultor (43%), Rimon (42%), Thionex (40%), Actara (40%), Esteem (37%), Pyrethroids (e.g., Warrior) (36%), and Centaur (31%).

# **Secondary Pear Pests**

Survey respondents were asked if certain secondary pear pests required treatment in their pear orchards in 2010. The following pests required treatment by the reported percentages of respondents: rust mite (53%), leafroller (35%), spider mite (34%), grape mealybug (32%), San Jose scale (26%), European red mite (25%), green aphid (10%), pear thrips (3%), and pear leaf

blister mite (1%). Eighteen percent of respondents reported that no secondary pests required treatment; 12% did not know if secondary pests required treatment.

Respondents were also asked about changes in secondary pest problems in their pear orchards during 2008–2010. Most respondents did not face increased secondary pest problems (see Table 6).

Table 6. Pear Growers' Experience with Secondary Pest Problems, 2008–2010

	Decreased (%)	Same (%)	Increased (%)	Not a Problem (%)	Don't Know (%)
Rust mite	8.1	45.7	12.1	22.9	11.2
Grape mealybug	13.8	25.3	8.3	37.3	15.2
Green aphid	6.6	19.0	7.6	49.8	17.1
Spider mite	6.6	38.0	7.0	31.9	16.4
European red mite	7.0	36.7	4.7	34.9	16.7
San Jose scale	10.8	26.3	4.7	42.3	16.0
Leafroller	18.0	32.0	3.4	31.6	15.0
Pear thrips	4.3	18.7	1.4	51.7	23.9
Pear leaf blister mite	3.0	14.9	1.0	58.4	22.8
Pear leaf curling midge	5.0	13.4	0.0	59.4	22.3

## **Biological Control Practices**

Three quarters (73%) of survey respondents relied on one or more biological control practices to control for insect pests in their pear orchards in 2010. Of those respondents, 95% minimized factors that harm natural enemies, 24% enhanced natural enemy habitats, and 7% released commercially produced natural enemies. Respondents, on average, had been using "conservation biological control" (i.e., minimizing factors that harm natural enemies and enhancing natural enemy habitats) for 10–12 years and "augmentative biological control" (i.e., releasing commercially produced natural enemies) for 5 years.

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